

THE WEEKLY TALLAHASSEEAN

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AMERICA AND ENGLAND.

A merchant generally tries to attract business by courtesy and fair treatment, so that he may hold his old patrons and induce new ones to deal at his store. One of our best customers is England, and by the same kind of fair treatment we can hold her patronage instead of driving it to her colonies, where she recently sent for her beef, etc., when there was some talk of trying to stop her supplies in the United States. The London Statist, in a recent issue, gives the following significant figures as showing the growth of trade relations between Great Britain and this country:

"The figures of our own trade with America conclusively show the enormous profits which the United States is making in foreign trade. For the first six months of the present year our imports from the United States have been nearly \$344,000,000, as against a little over \$295,000,000 in 1900, while our exports to the United States were only worth \$35,000,000, as against \$42,000,000 in 1900.

"This means that for the year to June 30, we have bought \$740,000,000 in produce of the United States while they have bought of us \$50,000,000. The trade balance in favor of the United States as respects England was \$650,000,000, against \$595,000,000 for the calendar year of 1900."

Few newspaper offices ever lack for "gas"—but that is still the trouble with THE TALLAHASSEEAN. We have gas, it is true, but it takes the "gassiest sort of gas" to make our engine go, and until the plant gets through making repairs and gives us genuine coal gas, we might just as well be in the midst of a gas famine. The gas people promise to do this in a few days, and then everything will be serene. Another spell like this and we would feel like taking to the woods to escape the condemnation of well-meaning people who do not seem to understand the difference between oil and coal gas. If we only had the millions that are said (by some of our political enemies) to be at our back we would not be dependent upon gas power above forty-eight hours.

Brother Walton, of the East Coast Advocate, has evidently been rubbed the wrong way by a fake advertising agency or a fake advertiser. He remarks in the current issue of his paper: "What catches many a man is the so-called low rate of some paper, which has absolutely nothing else to offer as an inducement—no prestige, no circulation, no nothing, just a low rate. After the advertiser has paid his 'low rate' and got nothing, he finds that it was a high rate. In fact, he paid about 100 per cent. more than the thing was worth." Nothing nearer correct was ever written. A cheap advertisement is about as near worth nothing as anything a business man can get. The most expensive advertisement always pays. When you call on a publisher with an ad. to place, find the most expensive column in his paper and use it. It will pay big dividends, but the cheapest—never.

If the editor of the Palmetto News wasn't red-headed and less than a thousand miles away we would say the following from the current issue of his paper was downright—well, just listen at him: "For the next two weeks the News will be run and edited largely by other hands and brains than the editor. We will leave this week for a stay of two weeks at Sarasota. During this vacation we don't propose to bother with anything of a business nature. We've got the cash to foot the bills and we intend to have a big time." Now, whoever heard of such a thing before? The idea of a Florida newspaperman leaving the "cash to foot the bills" for a "big time" two whole weeks at a summer resort! It's simply preposterous, and if anybody but a red-headed ed-

itor had said so, we would simply say it wasn't so. Under the circumstances, we shall let the public draw its own conclusions.

During the recent damp weather somebody has evidently been sending subscription money to the Savannah Morning News in postage stamps in an unsatisfactory condition. Certainly, nothing short of that could arouse the usually conservative editor of that paper to the point of perpetrating the following: "It is understood that Postmaster-General Smith has his eye upon a one-cent letter rate, and that his recent order respecting second-class matter was a step in that direction. The new order, it is estimated, will result in a saving of many thousands of dollars to the Government. Before the Postmaster-General gives us penny postage, however, the millions of its patrons of the stamp windows would be under obligations to him if he would devote some small part of his saving to providing paper at the windows in which to wrap their adhesive purchases. They will not ask that the clerk at the window be required to quit reading long enough to perform the laborious duty of folding the stamps in the paper; they are willing to do that themselves: all they ask is a little piece of oiled paper, worth probably the one-hundredth part of one cent."

"Screw loose somewhere" caused Florida's great daily to lay up for repairs last Tuesday morning, and the T.-U. and C. readers who had been daily declaring "there's nothing in it" were the loudest and crossdest grumblers because they missed just one copy. Funny, but fact.—Bartow Courier-Informant.

Of course, the fellow who pretends to care the least for a paper is the one that "kicks" the hardest when he does not get it. And, incongruous as it may seem, the fellow who protests that he does not want to see his name in print in 99 out of 100 instances gets as mad as a hornet if he is overlooked. Once upon a time a prominent statesman delivered a memorial address in this city. We secured from his secretary a copy of his speech and had it set up at an expense of about \$2. He learned about it, and called around to request that it be left out, "as he did not want people to steal his Memorial Day thunder." We protested, but he was persistent, and we finally gave in. From that day until this, and it has been several years, he has been as frosty as a December morning toward the editor of this paper.

The London Daily Mail of a recent date pays America a glowing tribute in a few words. It says: "Modern office furniture, from the desk to the door mat, is nearly all American. One sits on a Nebraska swivel chair, before a Michigan roll-top desk, writes one's letters on a Syracuse typewriter, signing them with a New York fountain pen and drying them with a blotting sheet from New England." The list might perhaps be spun out to include many other lines besides office furniture.

Air ships may yet come into common use, by the most daring element of the world's population. One (the Santos-Dumont airship) has been navigated around Eiffel tower. At the finish the navigator came near losing his life, but that is not regarded by him as any indication of failure. In fact when a man gets to wanting to fly only death can cool his ardor or put an end to his foolishness.

The Palmetto News nominates J. N. C. Stockton for Frank Clark's successor as chairman of the State Democratic Executive Committee. We hope Clark will not have a successor. Of course, the committee must have a chairman, but we entertain the hope that he will not keep alive the Honorable Frank's methods, and therefore only be the chairman of the committee.

"Fighting Bob" Evans has been licked at last. He criticised the ex-Secretary of the Navy and for that offense was publicly reprimanded. It is said that for once he was

cowed—not even a word was uttered in defense.

New York's corrupt police force has been brought to bay. Their "tipping practices" have been exposed by the reformers and warrants are being issued for many people in high official positions.

One of the handsomest publications we have ever seen displaying the fruit growing advantages of any section, has just reached our table. It is called "The Garden Spot of the South," and portrays the advantages of Georgia as a fruit and cantaloupe growing section. It contains fifty odd pages, handsomely illustrated, and is sent out by the Central of Georgia Railroad. A railroad that advertises a country like that, is truly invaluable to the people residing along its line.

PREACHER, DAM AND FISH.

"You must be on your good behavior this evening, George, for the minister is to take dinner with us," said a Hyattsville lady to her worse half, as he got home from his office in the city last Thursday.

"What have you for dinner?" queried the husband.

"Well, I know he is fond of fish, so I bought quite a string of small river fish and several larger ones from the dam."

"I'm not much at doing the honors when we have a minister at the table," said George, "but I guess we can get through with it all right."

Half an hour later they were seated at the table, and a blessing had been asked by the minister. A little nervously the head of the family began dishing out the vegetables, and, turning to the guest, said:

"Will you have some of the little river fish, or would you prefer some of the dam big fish?"

The warning kick under the table from his wife was unnecessary. He knew he had blundered, and cold beads of perspiration started out on his forehead.

"I mean," trying to repair the error, "will you have some of the dam river fish or some of the big fish?"

Worse and more of it. His daughter slyly pulled his coat-tail to bring him to his senses.

"That is, would you like some of the river fish or some of the other dam fish?"

The deep carnation spreading over the good lady's face didn't mend matters a bit, and, with a gasp, he plunged in once more:

"Ahem! Which of the dam fish do you prefer, anyway?"—Ex.

If you are going away this summer see the special excursion rates that are offered by the Seaboard Air Line Railway to the principle resorts in the Carolinas, Virginia and the East, including Portsmouth, Old Point, Washington, Baltimore, New York, Providence, Boston and Buffalo. Write A. O. MacDonell, A. G. P. A., Jacksonville, Fla.

HAS A NEW ROAD.

Contractor Davis, of Madison, well and favorably known throughout Middle Florida, has been in the city two or three days. He is jubilant over the prospects of his section now, and says it is forging ahead rapidly.

They have a new railroad, giving them northern outlet connections with the Plant system and Georgia Southern and Florida Railroads at Valdosta. The road has only been in operation a month, but it has already demonstrated, he thinks, that lack of railroad competition has been Middle Florida's great need for all these years.

STEPPED INTO LIVE COALS.

"When a child I burned my foot frightfully," writes W. H. Eads, of Jonesville, Va., "which caused horrible leg sores for 30 years, but Bucklen's Arnica Salve wholly cured me after everything else failed." Infallible for burns, scalds, cuts, sores, bruises and piles. Sold by all druggists. 25c.

A NEW CORPORATION.

The Clutter Music House, at Pensacola, with a capital of \$30,000, to buy, sell and manufacture pianos, organs and other musical instruments, to print, buy and dispose of all kinds of musical and other publications, and deal in real and personal property, has been incorporated. The stockholders are John M. Clutter, George W. Clutter and J. Marion Clutter.

FIRST SWEET POTATO.

The first new sweet potato we have seen this season was brought to our sanctum last Friday by Mr. E. L. Billingsley, of the Black Creek settlement. It was of fairly good eating size, and all farmers who have seen it say it is far ahead of the average this season. As a usual thing at this time of the year new sweet potatoes are pretty plentiful on the market. Not so now, however.

Miss Lulu Bannerman, daughter of County Superintendent Bannerman, leaves to-day to visit friends and relatives in North Carolina.

The John Wanamaker Stores

sell men's and boys' clothing, hats, shoes, shirts, collars, cuffs, neckwear, and all the little furnishings that go with them—and you can buy anything by mail: a postal will bring our catalogue which gives all the information in detail.

The John Wanamaker ready-made clothing for men and boys is known all through the Middle East. It is as well tailored as custom-made, and any normal man can be fitted. Every piece is all-wool—this standard was adopted forty years ago when the founder of these stores first went into business. It has never changed; it never will change so long as wool makes the best clothing.

But though the standard is high the prices are low—we are satisfied with very small profits; we believe in small profits and big business, rather than large profits and small business. You can get a good serge suit for \$8.50. A better one for \$10 (this has hand-padded and shaped collar and lapel), others for \$12 and \$15—the \$15 is as well-made as any business suit we sell.

Fancy suits, \$8.50 to \$20.
Full dress suits, \$20 to \$35.
Tuxedo suits, \$15 to \$32.
Prince Alberts (coat and vest), \$20 to \$30.
Trousers, \$3.50, \$5, and \$6.50.
Fancy vests, \$1 to \$4.50.

The boys' clothing has as high a standard as the men's—all-wool there too, unless you're buying a wash suit.

Sailor suits, \$3.50 to \$10. Sizes 3 to 12.
Russian blouse suits \$3.50 to \$9. Sizes 3 to 8.
Double-breasted jacket suits, \$3 to \$14. Sizes 8 to 16.
Vest suits, \$4.50 to \$14. Sizes 10 to 16.
Wash suits, \$1 to \$5. Sizes 3 to 12.

Of course we have all the little knick-knacks that go with clothes—scarf-pins, collar- and cuff-buttons, studs, etc. The catalogue tells you all about them.

Address: JOHN WANAMAKER,

PHILADELPHIA, PA.

or New York, if you prefer.

Please mention the paper in which you see this.

ADVERTISING.
Th' way to make a hit, is advertisin'. It's gettin' up and git, is advertisin'. 'Taint no use to sit an' mope, Give your biz a little rope, It'll run as smooth as soap, By advertisin'.
If the customers don't come, Try advertisin'. It'll start 'em on th' run, Will advertisin'. But you want to do it slick, An' it's a mighty clever trick, An' when you do it, stick, That's advertisin'.
A few lines once a week, Ain't no advertisin'. Can't be so awful meek, In advertisin'. Wake up and make a shew, Took your horn, and make a blow, Then you'll make your business go, By advertisin'. —Butcher's Advocate.

A BIG DRUG COMPANY.

The Florida Mutual Drug Company, Jacksonville, Fla., with a capital stock of one hundred thousand dollars, was incorporated yesterday, for the purpose of dealing in, buying, manufacturing, acquiring and disposing of drugs, chemicals, patent medicines, pharmaceutical products, etc. (wholesale.) The incorporators named in the articles are: W. H. Mook, W. C. Yeiser and F. S. Chaffee.

C PITOL, COMMISSION.

The members of the Capitol Commission met in this city last week for the purpose of conferring with Architect Hillburn. They held a short conference and adjourned to meet again to-morrow.

It is expected that at to-morrow's meeting plans will be discussed and decided upon for letting the contract.

There are rumors of two more fine stores being erected in the near future in the business centre of the city.

BASIC SLAG.

(Experiment Station Bulletin.)

Basic slag is obtained as a by-product from the manufacture of steel by the Bessemer process. It contains from 15 to 25 per cent. of phosphoric acid. In acid phosphate the phosphoric acid which is regarded available is present as monocalcium phosphate and as dicalcium phosphate; the first being soluble in water, and the second being soluble in ammonium citrate. The phosphoric acid in the untreated Florida rock is in the form of tricalcium phosphate, and is supposed to be only very slowly available to plants. On the other hand, the greater portion of the phosphoric acid in basic slag is in the form of tetracalcium phosphate. In this form the phosphoric acid is largely available on certain soils.

In England, France and Germany this material has been used for a number of years as a phosphate manure with very satisfactory results. In Germany such great success has attended its use that at present the amount consumed is even greater than that of acid phosphate. In America basic slag has been used somewhat extensively in Canada with fair prospects of its use be-

coming much more general in the immediate future. A great deal of the slag has not been used in the United States up to the present time, but it is beginning to find its way into the general markets, and it will unquestionably become an article of great agricultural value with us as it now is with the Germans. The slag produced in this country is made at Pottstown, Pennsylvania, under the patents of Jacob Reese, and is known on the market as odorless phosphate.

The process of manufacture in brief is as follows: The molten pig iron which is to be made into steel is run into the converter and a suitable quantity of lime added. A blast of air is forced through the iron, which burns out the carbon and converts the phosphorus into phosphoric acid. The slag becomes so intense that the lime melts and unites with the phosphoric acid and other impurities forming the slag, while the iron is converted into steel. The slag is poured off and ground to a very fine powder and is ready for market. As might be expected from the process of manufacture, the composition of the slag is variable. But it nearly always contains a considerable amount of free lime.

It is expected that the prepared slag will soon be made in Birmingham, Alabama. In this case it can be placed in Florida at less cost than at present. According to the German estimates, more than half the phosphoric acid is available, and at present the slag is quoted at about half the price of acid phosphate.

A number of experiments have been made with basic slag in this country by the experiment stations, and in many cases the results obtained with it were better than those from any other phosphatic material. I do not think it advisable to use the

slag on our poor sandy soils, devoid of vegetable matter, but there can be no reason why it will not yield good results on our hammock lands and much soils. One thing which commends it for such soils is the free lime it contains, which will aid materially in neutralizing the free acid present in these soils. The slag may prove a valuable fertilizer for pine-apples. We are in great need of a cheap phosphatic material for this fruit, since acid phosphate cannot be used without injury to the crop.

The station is preparing to undertake some experiments with the slag on pine-apple plots, the results of which will be awaited with interest.

REPAIRING.

I am ready to repair and sharpen gin saws at ten cents per saw. Also will repair boilers and engines.

L. L. DEMILLY.

FINE MILLINERY.

MISS ADELE GERARD,

by constant additions to a Select Stock of

MILLINERY,

is prepared to fill late orders promptly and satisfactorily.

TALLAHASSEE, FLA., MAY 23, 1901

El Provedo Cigar Factory

Is making Hand-made
GENUINE HAVANA
Wrapper and Filler
Cigars for 5 cents.

If you cannot get them of your dealer, call at the factory and get a smoke.